

Message Text

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11

ACTION DOTE-00

INFO OCT-01 EUR-12 ISO-00 SS-15 EB-07 L-02 CAB-02 CIAE-00

COME-00 DODE-00 INR-07 NSAE-00 FAA-00 TRSE-00 NSC-05

OES-03 SAJ-01 ERDA-05 /060 W
----- 019838

R 201507Z MAR 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 8379

INFO USDOC WASHDC

C O N F I D E N T I A L MOSCOW 3802

E.O. 11652: GDS

TAGS: ESTC ETRD PFOR US UR

SUBJECT: SALE OF US AIR TRAFFIC CONTROL SYSTEM TO USSR

REF: A) MOSCOW 2779; B) STATE 41766; C) STATE 50088;

D) STATE 55110

1. IN COURSE SPASO HOUSE LUNCHEON MARCH 20 I RAISED WITH KORNIYENKO SALE OF ARTS III SYSTEM, EMPHASIZING SAME POINTS MADE BY ASST SEC ARMITAGE TO MKRTUNOV (REF C) AND CONTENT OF MESSAGE FROM BINDER TO ALEKSENKO (REF D), AND STRESSING UNHAPPY IMPLICATIONS FOR BILATERAL RELATIONS IN GENERAL IF POLITICAL CONSIDERATIONS ARE INTERPRETED AS DICTATING NEGATIVE APPROACH TO PROPOSALS FROM US COMPANIES.

2. KORNIYENKO PREFACED HIS RESPONSE BY NOTING THAT HE KNEW NOTHING ABOUT THE ATC PROPOSALS, THEN RAMBLED SOMEWHAT INCONCLUSIVELY TOWARD ADMISSION THAT POLITICAL FACTORS DO ON OCCASION INFLUENCE COMMERCIAL DECISIONS AND PROMISED TO HAVE HIS STAFF MEMBERS LOOK INTO SITUATION. ASKING FOR DETAILS OF COMPANY NAME AND PROPOSAL, KORNIYENKO AND OTHER USA DIVISION STAFF MEMBERS INQUIRED PARTICULARLY WHETHER COMPETING US PROPOSALS WERE CURRENTLY UNDER CONSIDERATION.

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3. AS DISCUSSION ENDED, KORNIYENKO INDICATED THAT IMPORT

OF MY REMARKS HAD BEEN UNDERSTOOD AND WOULD BE GIVEN
SUITABLE WEIGHT IN MFA DISCUSSIONS WITH MINISTRY OF CIVIL
AVIATION, STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY,
FOREIGN TRADE MINISTRY AND ELEKTRONORGTEKHNKA.
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, AIR TRAFFIC CONTROL
Control Number: n/a
Copy: SINGLE
Draft Date: 20 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MOSCOW03802
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750098-0874
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750332/aaaabcuq.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION DOTE
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 75 MOSCOW 2779, 75 STATE 41766, 75 STATE 50088
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 20 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <20 May 2003 by GarlanWA>; APPROVED <21 MAY 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SALE OF US AIR TRAFFIC CONTROL SYSTEM TO USSR
TAGS: ESTC, ETRD, PFOR, US, UR, COCOM
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006